

WYSCOUT FORUM

clubs and agencies global meeting

» 28 | 29
November 2011
Milan



مجلس أبوظبي الرياضي
Abu Dhabi Sports Council



Monday 28 November

9.00 Registration

10.30 - 13.30 One to One Meetings and Networking

14.30 - 16.30 One to One Meetings and Networking

16.30 - 18.30 Conference (*English translation available*)
Introduction: **Francesco Bof** (*Sport Management Professor*)

16.30 **UEFA Financial Fair Play: relevant aspects and outcomes for Clubs and Agents**
(Moderator: **Lucio Colantuoni**, *Sports Law Research Center*;
Andrea Traverso, *UEFA's Head of Club Licensing*;
Mario Gallavotti, *FIFA DRC Member - FIGC Legal Counsel*;
Leandro Cantamessa, *A.C. Milan*;
Gian Pietro Bianchi, *Atalanta Calcio*;
Stefano Campoccia, *Udinese Calcio*)

17.30 **Market Report: "Signing young talents abroad: a comparative analysis of European clubs' strategies"**
(**Raffaele Poli**, *Head of CIES Football Observatory*)

17.50 **Players Management: testimonial**
(**Frank Trimboli**, *Base Soccer*)

18.00 **Inside the Club: scouting models and organization**
(*Galatasaray and Sevilla*)

18.30 **Reserved to Italian speaking guests:**
Presentazione TMWmagazine: mensile di critica e approfondimento calcistico
(**Michele Criscitiello**, *Editor*; **Marco Conterio**, *Editor in chief*)
(Language: Italian, no English translation available; location: conference hall).
A sequire: **Cocktail offerto da TMW - TuttoMercatoWeb**

Tuesday 29 November

9.00 - 11.30 Conference
Introduction: **Francesco Bof** (*Sport Management Professor*)

9.00 **Inside the Club: scouting models and organization**
(*West Bromwich and Espanyol*)

9.30 **Legal Panel: Registration and international transfer of minors**
(Moderator: **Paolo Bordonaro**, *Football Legal Consulting*;
Mario Gallavotti, *FIFA DRC Member - FIGC Legal Counsel*;
Luca Tettamanti, *Libra Law - Lausanne*;
Vittorio Rigo, *Studio ELSA - Vicenza*;
Roberto Branco Martins - *EFAA General Manager*)

10.30 **International Top Manager Interview: Fabio Capello**

10.50 **Wyscout: new Platform and 2012 projects**
(**Matteo Campodonico**, *Founder & CEO*)

11.05 **Efficient scouting technologies - an introduction to ISB**
(**Thomas Kost**, *ISB Data*)

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